



Packaging Engineers, Inc.

## E-Update Newsletter - November, 2011 Parts & Service

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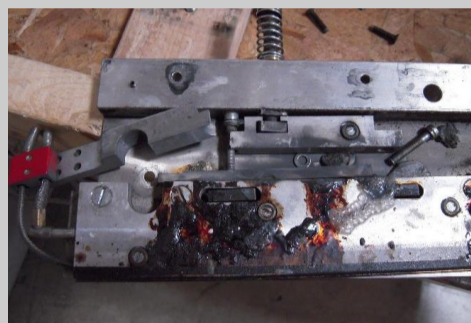
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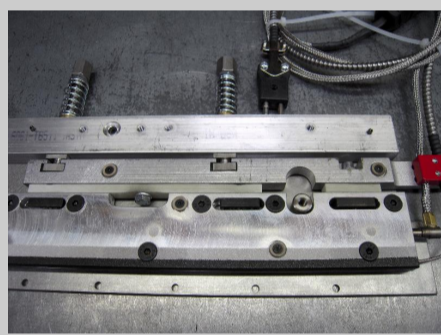
[parts@edlpackaging.com](mailto:parts@edlpackaging.com)

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Seal Jaw - Before

Are your seal jaws sticking?



Seal Jaw - After

### ***The EDL Roadmap to Enhanced Machine Safety & Productivity, continues....***

***EDL Packaging Engineers, Inc. continues with our E-Update Newsletter dedicated to the parts & service needs of our customers.***

Last month we talked about the importance of preventive maintenance and introduced you to our "Constantly Hot Jaw" upgrade for your EDL Packaging Machine seal jaws. If you missed this issue or would like to take another look, you can always find it on our web site at: <http://www.edlpackaging.com/news.html>

This month we'll take a look at ***Spare Seal Jaws and Anvils***. Don't be caught without spares! A spare seal jaw and/or anvil can be changed out in a matter of minutes and gets you back in production. By comparison, if you need to replace a thermocouple or heater, it can take a couple hours or more to do the job. The adhesive for most anvil materials needs to properly cure for several hours -- adding to the projected down-time! Having a spare ready and waiting allows the anvil repair to be at your convenience.

### ***Seal Jaw Refurbishing Program***

EDL will inspect, repair and test your seal jaws, charging **only for the needed repair parts**. We pay for the labor! Your seal jaws will be upgraded to the latest technology -- for only the cost of the parts. Why have your maintenance staff use their valuable labor hours for repair when you can have EDL's trained technicians take care of it for you.

How many seal jaws do you refurbish each year? 8, 10, 12? Depending on how many machines you have, it could even be as high as 30! Estimated labor to inspect, test & repair: 3.75 hours at \$50/hr.

Estimated savings by using EDL's Seal Jaw Refurbishing Program:

**Could be \$187.50 x 12 = \$2,250.00 savings per year**  
(minus cost of shipping)

Start using this valuable service today. Contact us at [parts@edlpackaging.com](mailto:parts@edlpackaging.com) for further details about this cost saving program.

Yes, we would still like your feedback. If you have subjects or ideas you'd like to have included in upcoming newsletters, we'd love to hear from you. Just drop us a line at [sales@edlpackaging.com](mailto:sales@edlpackaging.com).

## Recommended Spare Parts Kit

Here we go again with another way to minimize your down time! A sometimes overlooked component of good maintenance is parts inventory. Determining which parts to have on-hand can mean the difference between minimal down-time and extended machine down-time which could mean lost productivity and profits.

- Send your inventory listing to [parts@edlpackaging.com](mailto:parts@edlpackaging.com) for a **free spare parts analysis**.
- We will review your inventory list and come up with a **Recommended Spare Parts Kit** designed to keep your machine down-time to a minimum.

## Tech Tips

We all know there's no such thing as maintenance free equipment. Routine maintenance tasks are crucial to trouble-free machine operation.

For optimum performance, keep your machine regularly lubricated as outlined in the recommended guidelines in your manual. Keep in mind that certain linear bearings cannot be lubricated with WD-40 - **the lining could be destroyed**. Refer to your operator's manual for specific instructions or contact us directly if you have any questions at [parts@edlpackaging.com](mailto:parts@edlpackaging.com).

### Why EDL?

EDL has over 40 years of experience designing and manufacturing shrink bundling machinery. The expertise gained and the technology developed over the years has helped us become an industry leader in innovative packaging solutions.

***We listen, study, design, and deliver value to our customers!***

**EDL Packaging Engineers, Inc.**

1260 Parkview Road

Green Bay, WI 54304

Phone : (920) 336-7744

[www.edlpackaging.com](http://www.edlpackaging.com)

[sales@edlpackaging.com](mailto:sales@edlpackaging.com)

[parts@edlpackaging.com](mailto:parts@edlpackaging.com)